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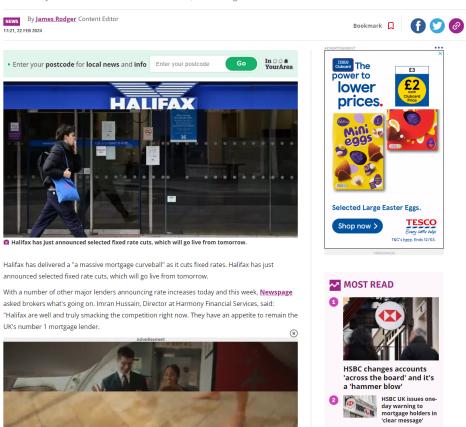




B News > Cost Of Living > Your Money

Halifax issues 24-hour warning and says 'from tomorrow' in 'massive curveball'

Halifax has just announced selected fixed rate cuts, which will go live from tomorrow.





While others are going one way, Halifax are going the other. Halifax must be seeing this as an opportunity to sweep up business, especially as they have the functions in place to actually service the business they receive." Gary Boakes, Director at Verve Financial, said: "Opportunity knocks, with Halifax clearly seeing the current climate as a great opportunity to increase their market share.

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"With other lenders increasing rates today and this week, this is great response and fantastic publicity. Even if the rates are just 0.1% lower, the extra business and positive news will be worth the potential cut in their margins. A tactical moved timed perfectly. Well done Halifax."

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Gary Bush, Financial Adviser at MortgageShop.com, said: "HSBC put their rates all up, along comes the largest mortgage lender in the UK, Halifax, reducing their rates in an amazing about-turn catching all their competitors sleeping. A superb strategy from Halifax owners, Lloyds Banking Group."

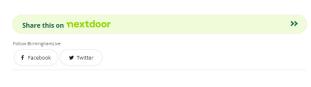




"But Halifax have just appeared like a rainbow amid the storm and given us a glimmer of hope. Rate reductions will be welcomed by brokers and borrowers alike."

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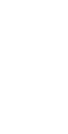
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